

Private Capital Cohort
White Paper Submission Template

**THIS IS THE TITLE PAGE AND DOES NOT COUNT TOWARDS YOUR PAGE
TOTAL**

Provide Company Name, Title, Date, Point of Contact, E-Mail Address/Phone/Address, and Technology
Focus Area (TFA)

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Ensure that your White Paper covers the following areas:

EXECUTIVE SUMMARY: Provide a more detailed description/summary of your fund and experience in national defense. Proposals should include the type of fund, investment thesis, and understanding of the Special Operations environment outlined for this effort. Submissions should define the current technology readiness level (TRL) focus of the fund, any current investments in technology in defense or commercial systems, and the process to achieve TRL 7 maturity.

Furthermore, please highlight the following aspects:

1. **Fund Structure and Capitalization:** Detail the size of your fund, capital under management, and the key investors or limited partners backing your fund. Include information on any government or defense-related funding sources that reinforce your focus on national defense.
2. **Investment Strategy and Criteria:** Elaborate on your investment strategy, including stage preferences (e.g., seed, early-stage, growth-stage), average investment size, and the criteria you use to evaluate potential investments. Highlight any specific areas within defense technology that you prioritize, such as cybersecurity, unmanned systems, AI, or advanced materials.
3. **Track Record and Portfolio Companies:** Provide examples of previous investments that demonstrate your expertise and success in the defense sector. Include case studies of portfolio companies that have successfully advanced through various TRLs, particularly those that have achieved or are on track to achieve TRL 7 maturity.
4. **Value-Added Services and Support:** Describe the additional value your fund provides to portfolio companies beyond capital investment. This could include mentorship, access to defense industry networks, strategic partnerships, regulatory guidance, and assistance with navigating government procurement processes.
5. **Engagement with Defense Ecosystem:** Outline your fund's involvement with the broader defense ecosystem, including relationships with military branches, defense contractors, research institutions, and government agencies. Highlight any advisory boards, defense industry conferences, or collaborations that enhance your fund's insights and influence within the national defense landscape. Discuss the types of private capital partnerships you expect out of this cohort.
6. **Risk Management and Due Diligence:** Explain your approach to managing risk and conducting due diligence on potential investments. Discuss how you assess technical feasibility, market potential, regulatory compliance, and the ability of technologies to meet the specific needs of Special Operations and other defense-related end-users.

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By providing comprehensive information on these areas, your proposal will demonstrate your fund's depth of knowledge, strategic approach, and capability for your fund to provide capabilities and advisory assistance in solving operational problems.

FUND CONCEPT: Describe the unique aspects of your fund, any detailed technical specifications, and the proposed work as it relates to the TFA.

APPROACH: Describe how your technology/capability solves the designated TFA. If applicable, identify any past or current efforts in which your technology/capability has successfully demonstrated results that have, partially or in its entirety, addressed the TFA.

SUBMISSION MAY NOT EXCEED THREE (3) PAGES, TIMES NEW ROMAN 12-POINT FONT, NOT INCLUDING THE TITLE PAGE